

FIG. 1

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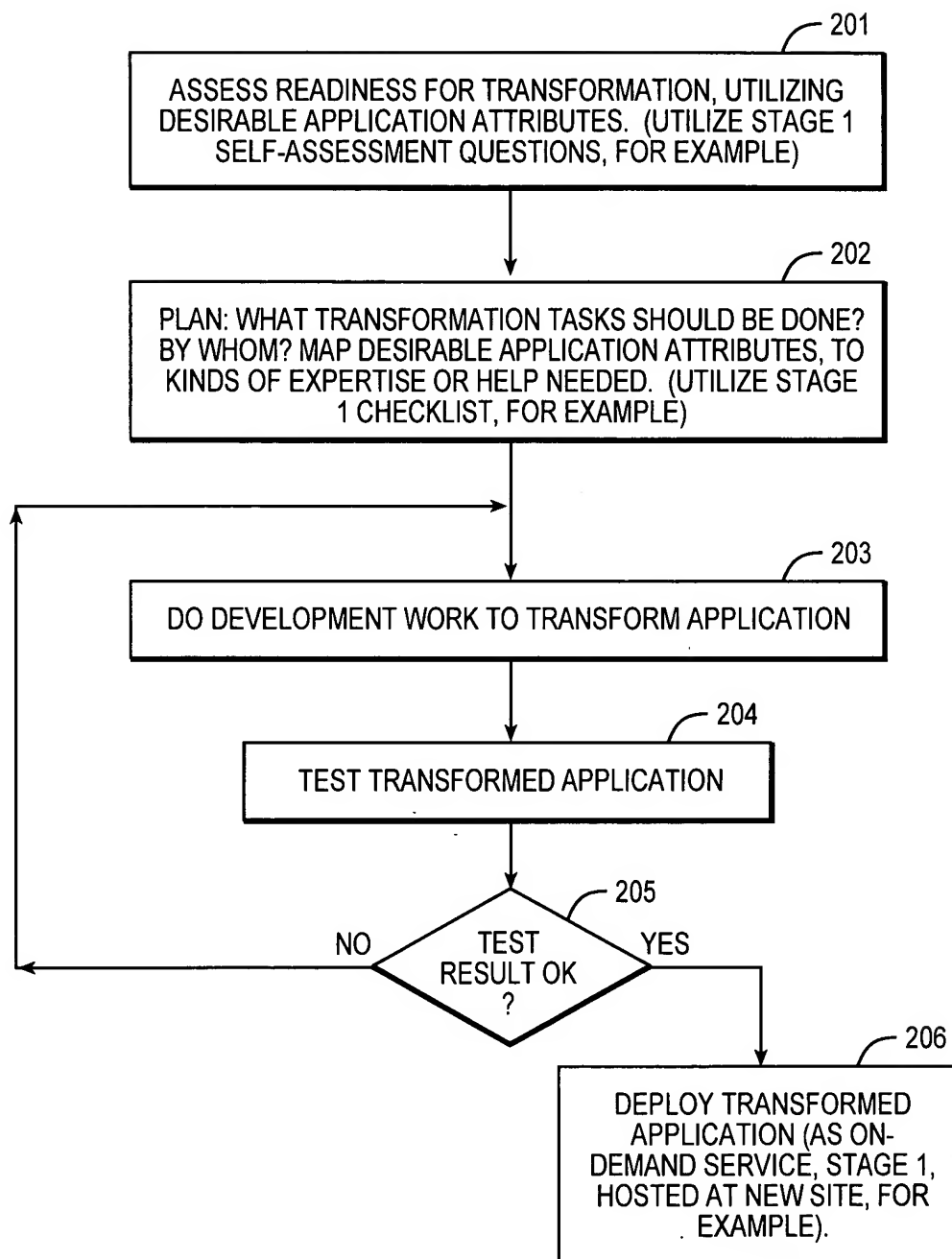


FIG. 2

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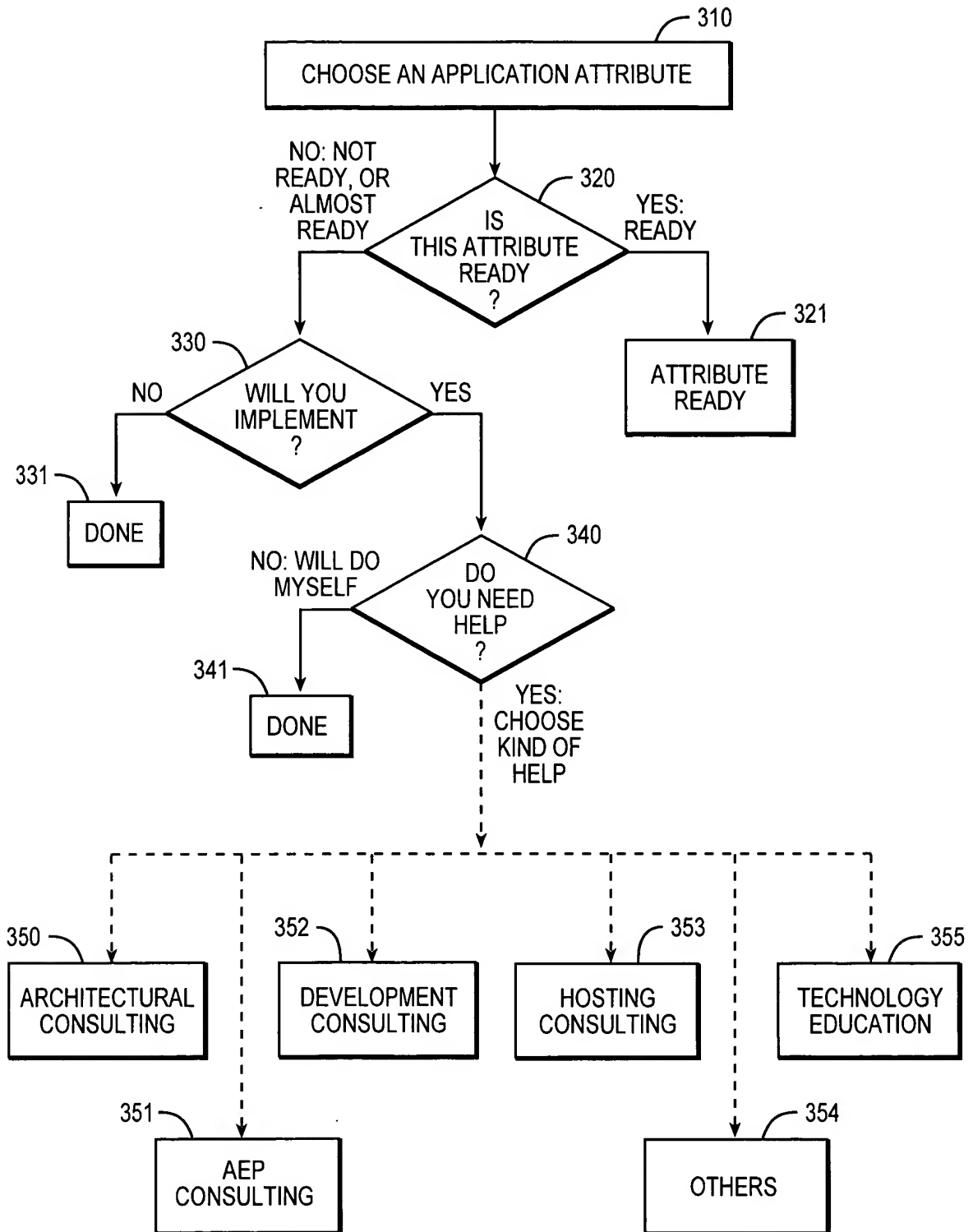


FIG. 3

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400

STAGE 1 CHECKLIST

		407	408	409	410	411	412
		ARCHITECTURAL CONSULTING	DEVELOPMENT CONSULTING	HOSTING CONSULTING	AEP CONSULTING	TECHNOLOGY EDUCATION	OTHERS
401	SUITABILITY TO BE HOSTED			X			
402	ON-DEMAND INFRASTRUCTURE USE						
	AUTO-PROVISIONING PACKAGING						
403	MULTI-TENANCY	X	X				
404	SOFTWARE MAINTENANCE						
405	SCALABILITY						
406							

FIG. 4

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500

STAGE 2 CHECKLIST

		509	510	511	512	513	514
		ARCHITECTURAL CONSULTING	DEVELOPMENT CONSULTING	HOSTING CONSULTING	AEP CONSULTING	TECHNOLOGY EDUCATION	OTHERS
501	APPLICATION METERING						
502	APPLICATION BILLING						
	PORTAL						
503	USER PROVISIONING						
504	APPLICATION PROVISIONING						
505	CUSTOMER CARE						
506	SOA ARCHITECTURE						
507	VIRTUALIZED RESOURCES						
508							

FIG. 5

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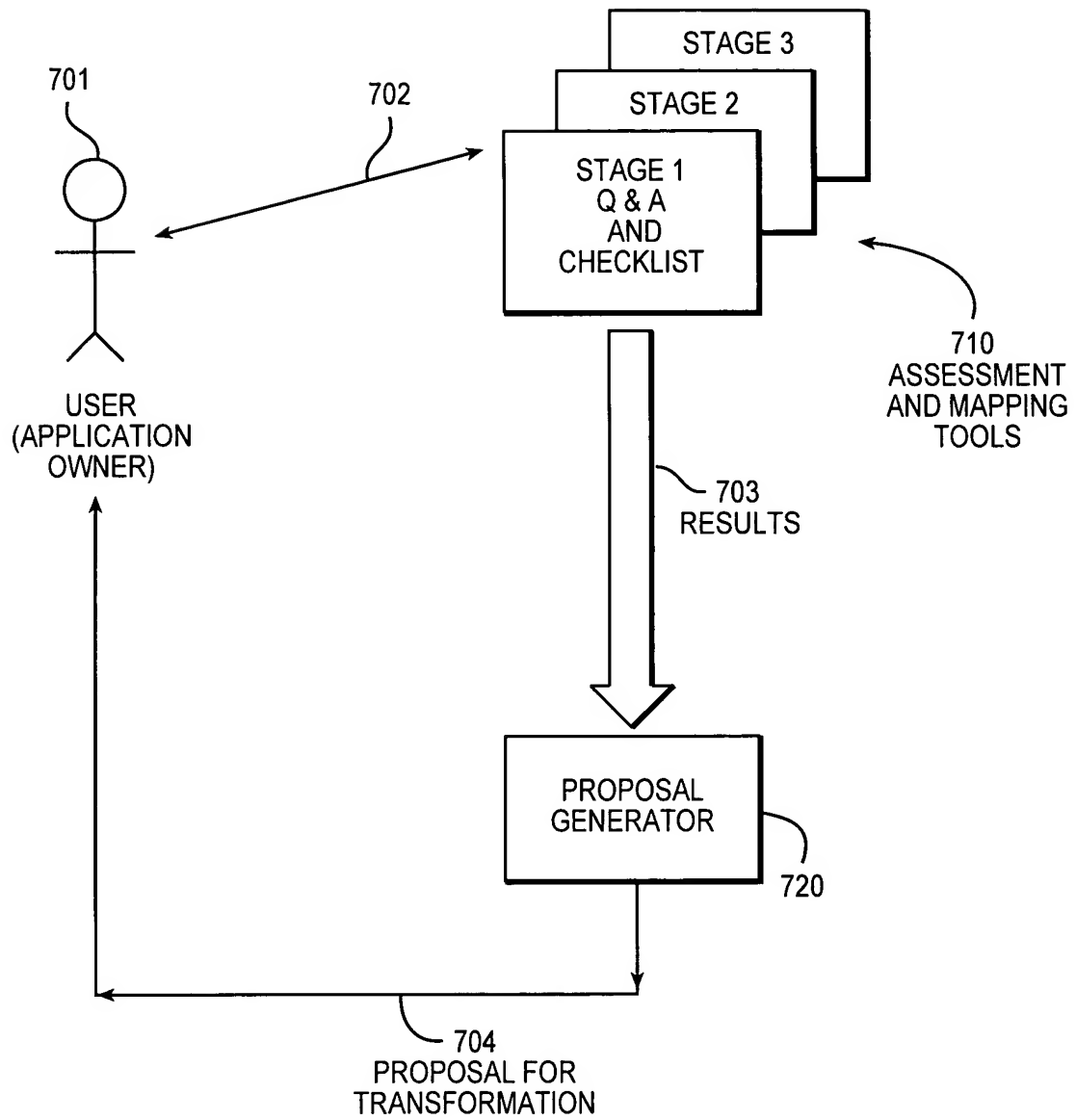
600

STAGE 3 CHECKLIST

		609	610	611	612	613	614
		ARCHITECTURAL CONSULTING	DEVELOPMENT CONSULTING	HOSTING CONSULTING	AEP CONSULTING	TECHNOLOGY EDUCATION	OTHERS
601	SINGLE SIGN-ON						
602	APPLICATION SELF-MONITORING						
603	LICENSE AGREEMENTS						
604	SERVICE LEVEL AGREEMENTS						
605	TRIAL SUBSCRIPTIONS						
606	RESOURCE PROVISIONING						
	USER/ENTERPRISE QUALIFICATIONS						
607	OFFER CATALOG						
608							

FIG. 6

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**FIG. 7**